

Accounting Support for a Growing Dealership Group

Challenge Presented

A U.S.-based automotive dealership group needed to reinforce its back-office capabilities to keep pace with rapid growth. Manual accounting tasks, fragmented inventory tracking, and mounting reporting responsibilities began to strain the onshore team. The client required a partner that could provide consistent support across key financial workflows without sacrificing quality or control.

Accounting Support

[Solution](#)

Automotive Dealership

[Industry](#)

51-200 employees

[Company size](#)

Client Background

The client is a dealership group known for delivering a streamlined, customer-first car buying experience across multiple U.S. locations on the East Coast. While the company had a strong front-facing sales and service team, the rapid expansion highlighted the need for enhanced back-office and accounting support.

Intellassist was engaged in 2022 to provide remote staffing solutions to help meet operational demands and has supported the client continuously since then.

Our Approach

Intellassist deployed a dedicated two-person remote team based in the Philippines, trained in finance and accounting functions. From the outset, the team was integrated into the client's finance department, working within the same systems and maintaining regular communication with the U.S.-based team. Their responsibilities included bank reconciliations, invoice processing, inventory analysis, CHAMPS report generation, and mid-month financial reporting.

To ensure continuity and accuracy, Intellassist emphasized structured onboarding, knowledge transfer, and regular alignment between onshore and offshore team members. The team was selected not only for their technical qualifications but also for their ability to work independently and adapt quickly to evolving workflows.

Challenges & Solutions

As financial reporting demands increased, the client needed a solution that could quickly scale without requiring extensive oversight. Intellassist addressed this by assigning experienced professionals capable of managing recurring tasks with minimal direction. The

team implemented early-morning synchronization meetings and provided consistent documentation to ensure clarity across time zones.

Over time, the remote team helped improve reporting timeliness and reduce manual errors. Their familiarity with the client's systems allowed them to flag inconsistencies proactively and contribute to process improvements that enhanced overall efficiency.

Partnership Outcomes

Intellassist's remote team has contributed to the client's ability to maintain financial reporting standards and operational continuity across multiple dealership locations. The reliable execution of daily accounting tasks has supported the onshore team's shift toward more strategic initiatives. What began as transactional support evolved into a trusted, long-term partnership built on transparency, shared goals, and mutual respect.

The client now refers to the Intellassist team as part of the family, an extension of their culture and values. This collaboration reflects Intellassist's broader mission: to provide dependable, people-first staffing solutions that grow alongside our clients and make a lasting operational impact.

Intellassist continues to support the client as operations grow, ensuring financial workflows scale in parallel with business expansion.